

CUSTOMIZED TESTING AND TRAINING PRICING*

Training Course/Category**	Course/Test Name	Test/Course Length (Hours)	Test/ Course Level	Hourly Development Rate***	Customer Discount (%)	(A) Customer Price (\$)	Test/ Course Fee***	Customer Discount (%)	(B) Customer Price (\$)	Total Customer Price (A)+(B)
Business Skills Programs	<p>Course: Typically related to general skills used in the workplace to include custom Time Management, Customer Service, Leadership Training and Management Programs, among many others as directed by the client.</p> <p>Test: Custom Assessments/Quizzes/Tests are created to accompany each module/program designed as learning checks for each course.</p>	Varied, depending on client needs.	Varied, depending on audience.	\$170	25.00%	\$127.50	\$0	0.00%	\$0.00	\$128.46
Internal Communications & Programs	<p>Course: Custom programs related to internal announcements, communications, messages and statements that convey agency exchanges, or other needs an agency might have.</p> <p>Test: While this type of elearning program is used for general announcements and communications and often does not contain a test, organizations may require a tracking tool to make certain the target audience receives the message.</p>	Varied, depending on client needs.	Varied, depending on audience.	\$170	25.00%	\$127.50	\$0	0.00%	\$0.00	\$128.46
Public & Private Education Initiatives	<p>Course: Agencies, Universities and Government organizations may require custom courses to be completed for online use. These courses are used to educate the target audience on a variety of topics.</p> <p>Test: Custom Assessments/Quizzes/Tests are created to accompany each module/program designed as learning checks for each course.</p>	Varied, depending on client needs.	Varied, depending on audience.	\$170	25.00%	\$127.50	\$0	0.00%	\$0.00	\$128.46

Microassist, Inc.
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Public & Private Outreach Programs	<p>Course: Many times agencies have specific programs that they would like to extend via elearning to their employees as well as the general public. One example could be a series of online courses on disaster preparedness from the Department of State Health Services.</p> <p>Test: Custom Assessments/Quizzes/Tests are created to accompany each module/program designed as learning checks for each course.</p>	Varied, depending on client needs.	Varied, depending on audience.	\$170	25.00%	\$127.50	\$0	0.00%	\$0.00	\$128.46
Service Based Programs	<p>Course: This category provides education to employees and other audiences for services that are offered by a particular agency, university, or other government entity. These courses take organization initiatives and turn them into a customized, online learning environment.</p> <p>Test: Custom Assessments/Quizzes/Tests are created to accompany each module/program designed as learning checks for each course.</p>	Varied, depending on client needs.	Varied, depending on audience.	\$170	25.00%	\$127.50	\$0	0.00%	\$0.00	\$128.46
Technology Related Programs	<p>Course: Often organizations create custom software applications and hardware platforms that they need to train employees, contractors, and the public. These custom elearning courses are designed to lead students through the applications.</p> <p>Test: Custom Assessments/Quizzes/Tests are created to accompany each module/program designed as learning checks for each course.</p>	Varied, depending on client needs.	Varied, depending on audience.	\$170	25.00%	\$127.50	\$0	0.00%	\$0.00	\$128.46

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Law Enforcement Training	Course: Law enforcement entitles require online training development to deploy to their employees and constituents. These custom elearning courses are designed to lead students through the applications. Test: Custom Assessments/Quizzes/Tests are created to accompany each module/program designed as learning checks for each course.	Varied, depending on client needs.	Varied, depending on audience.	\$170	25.00%	\$127.50	\$0	0.00%	\$0.00	\$128.46
Compliance and Regulatory Training Development	Course: This category provides compliance and regulatory education to employees and other audiences. These courses take organization compliance and regulatory initiatives and turn them into a customized, online learning environment. Test: Custom Assessments/Quizzes/Tests are created to accompany each module/program designed as learning checks for each course.	Varied, depending on client needs.	Varied, depending on audience.	\$170	25.00%	\$127.50	\$0	0.00%	\$0.00	\$128.46
Accredited Degree Programs	Course: N/A Test: N/A	Varied, depending on client needs.	Varied, depending on audience.	\$170	25.00%	\$127.50	\$0	0.00%	\$0.00	\$128.46
Activate/Deactivate Users from System	Course: N/A Test: N/A	Varied, depending on client needs.	Varied, depending on audience.	\$170	25.00%	\$127.50	\$0	0.00%	\$0.00	\$128.46
AICC-compliant	Course: N/A Test: N/A	Varied, depending on client needs.	Varied, depending on audience.	\$170	25.00%	\$127.50	\$0	0.00%	\$0.00	\$128.46
Assessments, Quizzes & Learning Checks	Course: N/A Test: N/A	Varied, depending on client needs.	Varied, depending on audience.	\$170	25.00%	\$127.50	\$0	0.00%	\$0.00	\$128.46
Audio / Visual	Course: N/A Test: N/A	Varied, depending on client needs.	Varied, depending on audience.	\$170	25.00%	\$127.50	\$0	0.00%	\$0.00	\$128.46
Audit Trail	Course: N/A Test: N/A	Varied, depending on client needs.	Varied, depending on audience.	\$170	25.00%	\$127.50	\$0	0.00%	\$0.00	\$128.46
Auto-grading	Course: N/A Test: N/A	Varied, depending on client needs.	Varied, depending on audience.	\$170	25.00%	\$127.50	\$0	0.00%	\$0.00	\$128.46
Automatically Generate Calendars and Schedules	Course: N/A Test: N/A	Varied, depending on client needs.	Varied, depending on audience.	\$170	25.00%	\$127.50	\$0	0.00%	\$0.00	\$128.46
Base Course Changes	Course: N/A Test: N/A	Varied, depending on client needs.	Varied, depending on audience.	\$170	25.00%	\$127.50	\$0	0.00%	\$0.00	\$128.46

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Batch Registrations	Course: N/A Test: N/A	Varied, depending on client needs.	Varied, depending on audience.	\$170	25.00%	\$127.50	\$0	0.00%	\$0.00	\$128.46
Blended Learning Development & Delivery	Course: N/A Test: N/A	Varied, depending on client needs.	Varied, depending on audience.	\$170	25.00%	\$127.50	\$0	0.00%	\$0.00	\$128.46
Blogs	Course: N/A Test: N/A	Varied, depending on client needs.	Varied, depending on audience.	\$170	25.00%	\$127.50	\$0	0.00%	\$0.00	\$128.46
Bulletin Boards	Course: N/A Test: N/A	Varied, depending on client needs.	Varied, depending on audience.	\$170	25.00%	\$127.50	\$0	0.00%	\$0.00	\$128.46
Business Requirements for Training	Course: N/A Test: N/A	Varied, depending on client needs.	Varied, depending on audience.	\$170	25.00%	\$127.50	\$0	0.00%	\$0.00	\$128.46
Certification Deadlines and Regulatory Compliance & Tracking	Course: N/A Test: N/A	Varied, depending on client needs.	Varied, depending on audience.	\$170	25.00%	\$127.50	\$0	0.00%	\$0.00	\$128.46
Class Evaluation Reports	Course: N/A Test: N/A	Varied, depending on client needs.	Varied, depending on audience.	\$170	25.00%	\$127.50	\$0	0.00%	\$0.00	\$128.46
Class Evaluations System	Course: N/A Test: N/A	Varied, depending on client needs.	Varied, depending on audience.	\$170	25.00%	\$127.50	\$0	0.00%	\$0.00	\$128.46
Classroom Training Development	Course: N/A Test: N/A	Varied, depending on client needs.	Varied, depending on audience.	\$170	25.00%	\$127.50	\$0	0.00%	\$0.00	\$128.46
Closed Captioning Creation	Course: N/A Test: N/A	Varied, depending on client needs.	Varied, depending on audience.	\$170	25.00%	\$127.50	\$0	0.00%	\$0.00	\$128.46
Closed Captioning Programming / Syncing	Course: N/A Test: N/A	Varied, depending on client needs.	Varied, depending on audience.	\$170	25.00%	\$127.50	\$0	0.00%	\$0.00	\$128.46
Commercial Support	Course: N/A Test: N/A	Varied, depending on client needs.	Varied, depending on audience.	\$170	25.00%	\$127.50	\$0	0.00%	\$0.00	\$128.46
Content Creation or Development	Course: N/A Test: N/A	Varied, depending on client needs.	Varied, depending on audience.	\$170	25.00%	\$127.50	\$0	0.00%	\$0.00	\$128.46
Content Proofing, Editing & Approval	Course: N/A Test: N/A	Varied, depending on client needs.	Varied, depending on audience.	\$170	25.00%	\$127.50	\$0	0.00%	\$0.00	\$128.46
Content Population	Course: N/A Test: N/A	Varied, depending on client needs.	Varied, depending on audience.	\$170	25.00%	\$127.50	\$0	0.00%	\$0.00	\$128.46
Course Development	Course: N/A Test: N/A	Varied, depending on client needs.	Varied, depending on audience.	\$170	25.00%	\$127.50	\$0	0.00%	\$0.00	\$128.46
Course Scheduling	Course: N/A Test: N/A	Varied, depending on client needs.	Varied, depending on audience.	\$170	25.00%	\$127.50	\$0	0.00%	\$0.00	\$128.46
Create Custom Reports	Course: N/A Test: N/A	Varied, depending on client needs.	Varied, depending on audience.	\$170	25.00%	\$127.50	\$0	0.00%	\$0.00	\$128.46

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Create Employee Reports	Course: N/A Test: N/A	Varied, depending on client needs.	Varied, depending on audience.	\$170	25.00%	\$127.50	\$0	0.00%	\$0.00	\$128.46
Curriculum Design and Development	Course: N/A Test: N/A	Varied, depending on client needs.	Varied, depending on audience.	\$170	25.00%	\$127.50	\$0	0.00%	\$0.00	\$128.46
Customized ArcGIS Course Development	Course: N/A Test: N/A	Varied, depending on client needs.	Varied, depending on audience.	\$170	25.00%	\$127.50	\$0	0.00%	\$0.00	\$128.46
Custom Assessments / Quizzes / Tests / Exams / Appraisals Development	Course: N/A Test: N/A	Varied, depending on client needs.	Varied, depending on audience.	\$170	25.00%	\$127.50	\$0	0.00%	\$0.00	\$128.46
Custom Coaching	Course: N/A Test: N/A	Varied, depending on client needs.	Varied, depending on audience.	\$170	25.00%	\$127.50	\$0	0.00%	\$0.00	\$128.46
Custom Content Development & Delivery for Classroom and Other Instruction Methods	Course: N/A Test: N/A	Varied, depending on client needs.	Varied, depending on audience.	\$170	25.00%	\$127.50	\$0	0.00%	\$0.00	\$128.46
Custom Course Catalog and Descriptions	Course: N/A Test: N/A	Varied, depending on client needs.	Varied, depending on audience.	\$170	25.00%	\$127.50	\$0	0.00%	\$0.00	\$128.46
Custom Course Conversions	Course: N/A Test: N/A	Varied, depending on client needs.	Varied, depending on audience.	\$170	25.00%	\$127.50	\$0	0.00%	\$0.00	\$128.46
Custom Course Notifications	Course: N/A Test: N/A	Varied, depending on client needs.	Varied, depending on audience.	\$170	25.00%	\$127.50	\$0	0.00%	\$0.00	\$128.46
Custom Elearning Administration	Course: N/A Test: N/A	Varied, depending on client needs.	Varied, depending on audience.	\$170	25.00%	\$127.50	\$0	0.00%	\$0.00	\$128.46
Custom Facilitation	Course: N/A Test: N/A	Varied, depending on client needs.	Varied, depending on audience.	\$170	25.00%	\$127.50	\$0	0.00%	\$0.00	\$128.46
Custom Mentoring	Course: N/A Test: N/A	Varied, depending on client needs.	Varied, depending on audience.	\$170	25.00%	\$127.50	\$0	0.00%	\$0.00	\$128.46
Custom Job Aids	Course: N/A Test: N/A	Varied, depending on client needs.	Varied, depending on audience.	\$170	25.00%	\$127.50	\$0	0.00%	\$0.00	\$128.46
Custom Tests and Survey Development	Course: N/A Test: N/A	Varied, depending on client needs.	Varied, depending on audience.	\$170	25.00%	\$127.50	\$0	0.00%	\$0.00	\$128.46
Design Plan	Course: N/A Test: N/A	Varied, depending on client needs.	Varied, depending on audience.	\$170	25.00%	\$127.50	\$0	0.00%	\$0.00	\$128.46
Disable/Hide Courses & Exams	Course: N/A Test: N/A	Varied, depending on client needs.	Varied, depending on audience.	\$170	25.00%	\$127.50	\$0	0.00%	\$0.00	\$128.46
Discussion Forums	Course: N/A Test: N/A	Varied, depending on client needs.	Varied, depending on audience.	\$170	25.00%	\$127.50	\$0	0.00%	\$0.00	\$128.46

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E-Books	Course: N/A Test: N/A	Varied, depending on client needs.	Varied, depending on audience.	\$170	25.00%	\$127.50	\$0	0.00%	\$0.00	\$128.46
Elearning Development Tools	Course: N/A Test: N/A	Varied, depending on client needs.	Varied, depending on audience.	\$170	25.00%	\$127.50	\$0	0.00%	\$0.00	\$128.46
E-Mail Verification	Course: N/A Test: N/A	Varied, depending on client needs.	Varied, depending on audience.	\$170	25.00%	\$127.50	\$0	0.00%	\$0.00	\$128.46
Enroll and Cancel Registration for Blending Learning Programs	Course: N/A Test: N/A	Varied, depending on client needs.	Varied, depending on audience.	\$170	25.00%	\$127.50	\$0	0.00%	\$0.00	\$128.46
E-Payment for Courses	Course: N/A Test: N/A	Varied, depending on client needs.	Varied, depending on audience.	\$170	25.00%	\$127.50	\$0	0.00%	\$0.00	\$128.46
Export Report Data	Course: N/A Test: N/A	Varied, depending on client needs.	Varied, depending on audience.	\$170	25.00%	\$127.50	\$0	0.00%	\$0.00	\$128.46
Evaluation	Course: N/A Test: N/A	Varied, depending on client needs.	Varied, depending on audience.	\$170	25.00%	\$127.50	\$0	0.00%	\$0.00	\$128.46
Fulfillment	Course: N/A Test: N/A	Varied, depending on client needs.	Varied, depending on audience.	\$170	25.00%	\$127.50	\$0	0.00%	\$0.00	\$128.46
Graphics Design	Course: N/A Test: N/A	Varied, depending on client needs.	Varied, depending on audience.	\$170	25.00%	\$127.50	\$0	0.00%	\$0.00	\$128.46
Instructional Design	Course: N/A Test: N/A	Varied, depending on client needs.	Varied, depending on audience.	\$170	25.00%	\$127.50	\$0	0.00%	\$0.00	\$128.46
Integration with HR Systems	Course: N/A Test: N/A	Varied, depending on client needs.	Varied, depending on audience.	\$170	25.00%	\$127.50	\$0	0.00%	\$0.00	\$128.46
Intelligent Testing Feature Development & Integration	Course: N/A Test: N/A	Varied, depending on client needs.	Varied, depending on audience.	\$170	25.00%	\$127.50	\$0	0.00%	\$0.00	\$128.46
Interactions	Course: N/A Test: N/A	Varied, depending on client needs.	Varied, depending on audience.	\$170	25.00%	\$127.50	\$0	0.00%	\$0.00	\$128.46
Internal e-mail messaging	Course: N/A Test: N/A	Varied, depending on client needs.	Varied, depending on audience.	\$170	25.00%	\$127.50	\$0	0.00%	\$0.00	\$128.46
Interoperability with Non-Standard Content	Course: N/A Test: N/A	Varied, depending on client needs.	Varied, depending on audience.	\$170	25.00%	\$127.50	\$0	0.00%	\$0.00	\$128.46
Job Aid Creation & Deployment	Course: N/A Test: N/A	Varied, depending on client needs.	Varied, depending on audience.	\$170	25.00%	\$127.50	\$0	0.00%	\$0.00	\$128.46
LDAP Authentication	Course: N/A Test: N/A	Varied, depending on client needs.	Varied, depending on audience.	\$170	25.00%	\$127.50	\$0	0.00%	\$0.00	\$128.46
Learning Analyst	Course: N/A Test: N/A	Varied, depending on client needs.	Varied, depending on audience.	\$170	25.00%	\$127.50	\$0	0.00%	\$0.00	\$128.46

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Learning Consulting	Course: N/A Test: N/A	Varied, depending on client needs.	Varied, depending on audience.	\$170	25.00%	\$127.50	\$0	0.00%	\$0.00	\$128.46
Learning Planning & Execution	Course: N/A Test: N/A	Varied, depending on client needs.	Varied, depending on audience.	\$170	25.00%	\$127.50	\$0	0.00%	\$0.00	\$128.46
Learning Project Management	Course: N/A Test: N/A	Varied, depending on client needs.	Varied, depending on audience.	\$170	25.00%	\$127.50	\$0	0.00%	\$0.00	\$128.46
Learning Resources (White Papers, Podcasts, Certification Assistance, etc.)	Course: N/A Test: N/A	Varied, depending on client needs.	Varied, depending on audience.	\$170	25.00%	\$127.50	\$0	0.00%	\$0.00	\$128.46
Learning Strategy	Course: N/A Test: N/A	Varied, depending on client needs.	Varied, depending on audience.	\$170	25.00%	\$127.50	\$0	0.00%	\$0.00	\$128.46
Link to Internal or External Training Resources	Course: N/A Test: N/A	Varied, depending on client needs.	Varied, depending on audience.	\$170	25.00%	\$127.50	\$0	0.00%	\$0.00	\$128.46
Live Text Chat	Course: N/A Test: N/A	Varied, depending on client needs.	Varied, depending on audience.	\$170	25.00%	\$127.50	\$0	0.00%	\$0.00	\$128.46
Learning Management System (LMS) Consulting	Course: N/A Test: N/A	Varied, depending on client needs.	Varied, depending on audience.	\$170	25.00%	\$127.50	\$0	0.00%	\$0.00	\$128.46
LMS Configuration or Integration	Course: N/A Test: N/A	Varied, depending on client needs.	Varied, depending on audience.	\$170	25.00%	\$127.50	\$0	0.00%	\$0.00	\$128.46
LMS Extension Creation and/or Configuration	Course: N/A Test: N/A	Varied, depending on client needs.	Varied, depending on audience.	\$170	25.00%	\$127.50	\$0	0.00%	\$0.00	\$128.46
LMS Integration	Course: N/A Test: N/A	Varied, depending on client needs.	Varied, depending on audience.	\$170	25.00%	\$127.50	\$0	0.00%	\$0.00	\$128.46
LMS Maintenance & Support	Course: N/A Test: N/A	Varied, depending on client needs.	Varied, depending on audience.	\$170	25.00%	\$127.50	\$0	0.00%	\$0.00	\$128.46
LMS Reporting	Course: N/A Test: N/A	Varied, depending on client needs.	Varied, depending on audience.	\$170	25.00%	\$127.50	\$0	0.00%	\$0.00	\$128.46
LMS Training	Course: N/A Test: N/A	Varied, depending on client needs.	Varied, depending on audience.	\$170	25.00%	\$127.50	\$0	0.00%	\$0.00	\$128.46
Login History	Course: N/A Test: N/A	Varied, depending on client needs.	Varied, depending on audience.	\$170	25.00%	\$127.50	\$0	0.00%	\$0.00	\$128.46
Logistics & Configuration	Course: N/A Test: N/A	Varied, depending on client needs.	Varied, depending on audience.	\$170	25.00%	\$127.50	\$0	0.00%	\$0.00	\$128.46
Management Registration Approval Process	Course: N/A Test: N/A	Varied, depending on client needs.	Varied, depending on audience.	\$170	25.00%	\$127.50	\$0	0.00%	\$0.00	\$128.46

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Manual Repository	Course: N/A Test: N/A	Varied, depending on client needs.	Varied, depending on audience.	\$170	25.00%	\$127.50	\$0	0.00%	\$0.00	\$128.46
Mobile Learning Development	Course: N/A Test: N/A	Varied, depending on client needs.	Varied, depending on audience.	\$170	25.00%	\$127.50	\$0	0.00%	\$0.00	\$128.46
Multimedia Development	Course: N/A Test: N/A	Varied, depending on client needs.	Varied, depending on audience.	\$170	25.00%	\$127.50	\$0	0.00%	\$0.00	\$128.46
Multiple Authoring Tools Support	Course: N/A Test: N/A	Varied, depending on client needs.	Varied, depending on audience.	\$170	25.00%	\$127.50	\$0	0.00%	\$0.00	\$128.46
Narration Services	Course: N/A Test: N/A	Varied, depending on client needs.	Varied, depending on audience.	\$170	25.00%	\$127.50	\$0	0.00%	\$0.00	\$128.46
Online Training Courses	Course: N/A Test: N/A	Varied, depending on client needs.	Varied, depending on audience.	\$170	25.00%	\$127.50	\$0	0.00%	\$0.00	\$128.46
Payment Reports	Course: N/A Test: N/A	Varied, depending on client needs.	Varied, depending on audience.	\$170	25.00%	\$127.50	\$0	0.00%	\$0.00	\$128.46
Payment System for Tracking Internal Costs	Course: N/A Test: N/A	Varied, depending on client needs.	Varied, depending on audience.	\$170	25.00%	\$127.50	\$0	0.00%	\$0.00	\$128.46
Podcasting	Course: N/A Test: N/A	Varied, depending on client needs.	Varied, depending on audience.	\$170	25.00%	\$127.50	\$0	0.00%	\$0.00	\$128.46
Prerequisites for Courses	Course: N/A Test: N/A	Varied, depending on client needs.	Varied, depending on audience.	\$170	25.00%	\$127.50	\$0	0.00%	\$0.00	\$128.46
Program Management	Course: N/A Test: N/A	Varied, depending on client needs.	Varied, depending on audience.	\$170	25.00%	\$127.50	\$0	0.00%	\$0.00	\$128.46
Maintenance Support and Hosting - Level 1****	Course: N/A Test: N/A	X	X	\$2,000	25.00%	\$1,500.00	\$0	0.00%	\$0.00	\$1,511.25
Maintenance Support and Hosting - Level 2****	Course: N/A Test: N/A	X	X	\$3,500	25.00%	\$2,625.00	\$0	0.00%	\$0.00	\$2,644.69
Maintenance Support and Hosting - Level 3****	Course: N/A Test: N/A	X	X	\$7,000	25.00%	\$5,250.00	\$0	0.00%	\$0.00	\$5,289.38
Maintenance Support and Hosting - Level 4****	Course: N/A Test: N/A	X	X	\$14,000	25.00%	\$10,500.00	\$0	0.00%	\$0.00	\$10,578.75
Maintenance Support and Hosting - Level 5****	Course: N/A Test: N/A	X	X	\$30,000	25.00%	\$22,500.00	\$0	0.00%	\$0.00	\$22,668.75
Performance Training Metrics	Course: N/A Test: N/A	Varied, depending on client needs.	Varied, depending on audience.	\$170	25.00%	\$127.50	\$0	0.00%	\$0.00	\$128.46
Professional Services	Course: N/A Test: N/A	Varied, depending on client needs.	Varied, depending on audience.	\$170	25.00%	\$127.50	\$0	0.00%	\$0.00	\$128.46
Post Course Support	Course: N/A Test: N/A	Varied, depending on client needs.	Varied, depending on audience.	\$170	25.00%	\$127.50	\$0	0.00%	\$0.00	\$128.46

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Training Course/Category**	Course/Test Name	Test/Course Length (Hours)	Test/ Course Level	Hourly Development Rate***	Customer Discount (%)	(A) Customer Price (\$)	Test/ Course Fee***	Customer Discount (%)	(B) Customer Price (\$)	Total Customer Price (A)+(B)
Project Plan	Course: N/A Test: N/A	Varied, depending on client needs.	Varied, depending on audience.	\$170	25.00%	\$127.50	\$0	0.00%	\$0.00	\$128.46
Programmed Course	Course: N/A Test: N/A	Varied, depending on client needs.	Varied, depending on audience.	\$170	25.00%	\$127.50	\$0	0.00%	\$0.00	\$128.46
Proposed Solution	Course: N/A Test: N/A	Varied, depending on client needs.	Varied, depending on audience.	\$170	25.00%	\$127.50	\$0	0.00%	\$0.00	\$128.46
Prototype	Course: N/A Test: N/A	Varied, depending on client needs.	Varied, depending on audience.	\$170	25.00%	\$127.50	\$0	0.00%	\$0.00	\$128.46
Quality Assurance	Course: N/A Test: N/A	Varied, depending on client needs.	Varied, depending on audience.	\$170	25.00%	\$127.50	\$0	0.00%	\$0.00	\$128.46
Reference Library	Course: N/A Test: N/A	Varied, depending on client needs.	Varied, depending on audience.	\$170	25.00%	\$127.50	\$0	0.00%	\$0.00	\$128.46
Registrar Registration	Course: N/A Test: N/A	Varied, depending on client needs.	Varied, depending on audience.	\$170	25.00%	\$127.50	\$0	0.00%	\$0.00	\$128.46
Registration Confirmation and Reminders	Course: N/A Test: N/A	Varied, depending on client needs.	Varied, depending on audience.	\$170	25.00%	\$127.50	\$0	0.00%	\$0.00	\$128.46
Registration Reports	Course: N/A Test: N/A	Varied, depending on client needs.	Varied, depending on audience.	\$170	25.00%	\$127.50	\$0	0.00%	\$0.00	\$128.46
Report Access Levels	Course: N/A Test: N/A	Varied, depending on client needs.	Varied, depending on audience.	\$170	25.00%	\$127.50	\$0	0.00%	\$0.00	\$128.46
Report Building	Course: N/A Test: N/A	Varied, depending on client needs.	Varied, depending on audience.	\$170	25.00%	\$127.50	\$0	0.00%	\$0.00	\$128.46
Report Generation	Course: N/A Test: N/A	Varied, depending on client needs.	Varied, depending on audience.	\$170	25.00%	\$127.50	\$0	0.00%	\$0.00	\$128.46
Report Printing	Course: N/A Test: N/A	Varied, depending on client needs.	Varied, depending on audience.	\$170	25.00%	\$127.50	\$0	0.00%	\$0.00	\$128.46
Resoure Area Assets - Job Aids, Tools, Documents, etc.	Course: N/A Test: N/A	Varied, depending on client needs.	Varied, depending on audience.	\$170	25.00%	\$127.50	\$0	0.00%	\$0.00	\$128.46
Resource Reservations	Course: N/A Test: N/A	Varied, depending on client needs.	Varied, depending on audience.	\$170	25.00%	\$127.50	\$0	0.00%	\$0.00	\$128.46
Resources tracking for rooms, equipment, etc.	Course: N/A Test: N/A	Varied, depending on client needs.	Varied, depending on audience.	\$170	25.00%	\$127.50	\$0	0.00%	\$0.00	\$128.46
SCORM-compliant	Course: N/A Test: N/A	Varied, depending on client needs.	Varied, depending on audience.	\$170	25.00%	\$127.50	\$0	0.00%	\$0.00	\$128.46

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Training Course/Category**	Course/Test Name	Test/Course Length (Hours)	Test/ Course Level	Hourly Development Rate***	Customer Discount (%)	(A) Customer Price (\$)	Test/ Course Fee***	Customer Discount (%)	(B) Customer Price (\$)	Total Customer Price (A)+(B)
Screencasting Development	Course: N/A Test: N/A	Varied, depending on client needs.	Varied, depending on audience.	\$170	25.00%	\$127.50	\$0	0.00%	\$0.00	\$128.46
Script Preparation	Course: N/A Test: N/A	Varied, depending on client needs.	Varied, depending on audience.	\$170	25.00%	\$127.50	\$0	0.00%	\$0.00	\$128.46
Section 508 / TAC 206/213 Compliant (ADA)	Course: N/A Test: N/A	Varied, depending on client needs.	Varied, depending on audience.	\$170	25.00%	\$127.50	\$0	0.00%	\$0.00	\$128.46
Section 508 / TAC 206/213 Assessment & Reports	Course: N/A Test: N/A	Varied, depending on client needs.	Varied, depending on audience.	\$170	25.00%	\$127.50	\$0	0.00%	\$0.00	\$128.46
Security	Course: N/A Test: N/A	Varied, depending on client needs.	Varied, depending on audience.	\$170	25.00%	\$127.50	\$0	0.00%	\$0.00	\$128.46
Senior Learning Architect	Course: N/A Test: N/A	Varied, depending on client needs.	Varied, depending on audience.	\$170	25.00%	\$127.50	\$0	0.00%	\$0.00	\$128.46
Server-level user authentication	Course: N/A Test: N/A	Varied, depending on client needs.	Varied, depending on audience.	\$170	25.00%	\$127.50	\$0	0.00%	\$0.00	\$128.46
Set Passing Scores	Course: N/A Test: N/A	Varied, depending on client needs.	Varied, depending on audience.	\$170	25.00%	\$127.50	\$0	0.00%	\$0.00	\$128.46
Simulations	Course: N/A Test: N/A	Varied, depending on client needs.	Varied, depending on audience.	\$275	25.00%	\$206.25	\$0	0.00%	\$0.00	\$207.80
Social Learning	Course: N/A Test: N/A	Varied, depending on client needs.	Varied, depending on audience.	\$170	25.00%	\$127.50	\$0	0.00%	\$0.00	\$128.46
Social Networking & Media	Course: N/A Test: N/A	Varied, depending on client needs.	Varied, depending on audience.	\$170	25.00%	\$127.50	\$0	0.00%	\$0.00	\$128.46
Storyboard Development	Course: N/A Test: N/A	Varied, depending on client needs.	Varied, depending on audience.	\$170	25.00%	\$127.50	\$0	0.00%	\$0.00	\$128.46
Student Certificates	Course: N/A Test: N/A	Varied, depending on client needs.	Varied, depending on audience.	\$170	25.00%	\$127.50	\$0	0.00%	\$0.00	\$128.46
Student Self Registration	Course: N/A Test: N/A	Varied, depending on client needs.	Varied, depending on audience.	\$170	25.00%	\$127.50	\$0	0.00%	\$0.00	\$128.46
Student Transcripts Tracking	Course: N/A Test: N/A	Varied, depending on client needs.	Varied, depending on audience.	\$170	25.00%	\$127.50	\$0	0.00%	\$0.00	\$128.46
Support	Course: N/A Test: N/A	Varied, depending on client needs.	Varied, depending on audience.	\$170	25.00%	\$127.50	\$0	0.00%	\$0.00	\$128.46
Task Analysis	Course: N/A Test: N/A	Varied, depending on client needs.	Varied, depending on audience.	\$170	25.00%	\$127.50	\$0	0.00%	\$0.00	\$128.46
Test, Quizzes, Learning Check Development	Course: N/A Test: N/A	Varied, depending on client needs.	Varied, depending on audience.	\$170	25.00%	\$127.50	\$0	0.00%	\$0.00	\$128.46

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Training Course/Category**	Course/Test Name	Test/Course Length (Hours)	Test/ Course Level	Hourly Development Rate***	Customer Discount (%)	(A) Customer Price (\$)	Test/ Course Fee***	Customer Discount (%)	(B) Customer Price (\$)	Total Customer Price (A)+(B)
Third-Party Custom Developers	Course: N/A Test: N/A	Varied, depending on client needs.	Varied, depending on audience.	\$170	25.00%	\$127.50	\$0	0.00%	\$0.00	\$128.46
Technical Writing	Course: N/A Test: N/A	Varied, depending on client needs.	Varied, depending on audience.	\$170	25.00%	\$127.50	\$0	0.00%	\$0.00	\$128.46
Technology Based Training Program Accessibility Remediation	Course: N/A Test: N/A	Varied, depending on client needs.	Varied, depending on audience.	\$170	25.00%	\$127.50	\$0	0.00%	\$0.00	\$128.46
Training Accessibility Treatments	Course: N/A Test: N/A	Varied, depending on client needs.	Varied, depending on audience.	\$170	25.00%	\$127.50	\$0	0.00%	\$0.00	\$128.46
Training Analysis	Course: N/A Test: N/A	Varied, depending on client needs.	Varied, depending on audience.	\$170	25.00%	\$127.50	\$0	0.00%	\$0.00	\$128.46
Training Enrollment Management	Course: N/A Test: N/A	Varied, depending on client needs.	Varied, depending on audience.	\$170	25.00%	\$127.50	\$0	0.00%	\$0.00	\$128.46
Training Infrastructure Configuration & Logistics	Course: N/A Test: N/A	Varied, depending on client needs.	Varied, depending on audience.	\$170	25.00%	\$127.50	\$0	0.00%	\$0.00	\$128.46
Training Management	Course: N/A Test: N/A	Varied, depending on client needs.	Varied, depending on audience.	\$170	25.00%	\$127.50	\$0	0.00%	\$0.00	\$128.46
Training Marketing	Course: N/A Test: N/A	Varied, depending on client needs.	Varied, depending on audience.	\$170	25.00%	\$127.50	\$0	0.00%	\$0.00	\$128.46
Training Migration (ILT-WBT, etc.)	Course: N/A Test: N/A	Varied, depending on client needs.	Varied, depending on audience.	\$170	25.00%	\$127.50	\$0	0.00%	\$0.00	\$128.46
Training Needs Analysis	Course: N/A Test: N/A	Varied, depending on client needs.	Varied, depending on audience.	\$170	25.00%	\$127.50	\$0	0.00%	\$0.00	\$128.46
Training Program Management	Course: N/A Test: N/A	Varied, depending on client needs.	Varied, depending on audience.	\$170	25.00%	\$127.50	\$0	0.00%	\$0.00	\$128.46
Training Project Management	Course: N/A Test: N/A	Varied, depending on client needs.	Varied, depending on audience.	\$170	25.00%	\$127.50	\$0	0.00%	\$0.00	\$128.46
Training Requirements	Course: N/A Test: N/A	Varied, depending on client needs.	Varied, depending on audience.	\$170	25.00%	\$127.50	\$0	0.00%	\$0.00	\$128.46
Training Resource Depoloyment	Course: N/A Test: N/A	Varied, depending on client needs.	Varied, depending on audience.	\$170	25.00%	\$127.50	\$0	0.00%	\$0.00	\$128.46
Training Technology Management	Course: N/A Test: N/A	Varied, depending on client needs.	Varied, depending on audience.	\$170	25.00%	\$127.50	\$0	0.00%	\$0.00	\$128.46
Training Vendor Management	Course: N/A Test: N/A	Varied, depending on client needs.	Varied, depending on audience.	\$170	25.00%	\$127.50	\$0	0.00%	\$0.00	\$128.46
Training System Integration	Course: N/A Test: N/A	Varied, depending on client needs.	Varied, depending on audience.	\$170	25.00%	\$127.50	\$0	0.00%	\$0.00	\$128.46

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Training Course/Category**	Course/Test Name	Test/Course Length (Hours)	Test/ Course Level	Hourly Development Rate***	Customer Discount (%)	(A) Customer Price (\$)	Test/ Course Fee***	Customer Discount (%)	(B) Customer Price (\$)	Total Customer Price (A)+(B)
Training Stakeholder & Role Identification	Course: N/A Test: N/A	Varied, depending on client needs.	Varied, depending on audience.	\$170	25.00%	\$127.50	\$0	0.00%	\$0.00	\$128.46
Training Strategy	Course: N/A Test: N/A	Varied, depending on client needs.	Varied, depending on audience.	\$170	25.00%	\$127.50	\$0	0.00%	\$0.00	\$128.46
Training Surveys & Studies	Course: N/A Test: N/A	Varied, depending on client needs.	Varied, depending on audience.	\$170	25.00%	\$127.50	\$0	0.00%	\$0.00	\$128.46
Transcription	Course: N/A Test: N/A	Varied, depending on client needs.	Varied, depending on audience.	\$170	25.00%	\$127.50	\$0	0.00%	\$0.00	\$128.46
User Experience Surveys & Testing	Course: N/A Test: N/A	Varied, depending on client needs.	Varied, depending on audience.	\$170	25.00%	\$127.50	\$0	0.00%	\$0.00	\$128.46
Video Production	Course: N/A Test: N/A	Varied, depending on client needs.	Varied, depending on audience.	\$285	25.00%	\$213.75	\$0	0.00%	\$0.00	\$215.35
Video Post Production	Course: N/A Test: N/A	Varied, depending on client needs.	Varied, depending on audience.	\$250	25.00%	\$187.50	\$0	0.00%	\$0.00	\$188.91
Video Shoot	Course: N/A Test: N/A	Varied, depending on client needs.	Varied, depending on audience.	\$285	25.00%	\$213.75	\$0	0.00%	\$0.00	\$215.35
Virtual Training Program, Content, and Platform Development and Delivery	Course: N/A Test: N/A	Varied, depending on client needs.	Varied, depending on audience.	\$170	25.00%	\$127.50	\$0	0.00%	\$0.00	\$128.46
Web-based Administration Interface	Course: N/A Test: N/A	Varied, depending on client needs.	Varied, depending on audience.	\$170	25.00%	\$127.50	\$0	0.00%	\$0.00	\$128.46
Web-Based Reporting Interface	Course: N/A Test: N/A	Varied, depending on client needs.	Varied, depending on audience.	\$170	25.00%	\$127.50	\$0	0.00%	\$0.00	\$128.46
Webinar Development	Course: N/A Test: N/A	Varied, depending on client needs.	Varied, depending on audience.	\$170	25.00%	\$127.50	\$0	0.00%	\$0.00	\$128.46
Wikis	Course: N/A Test: N/A	Varied, depending on client needs.	Varied, depending on audience.	\$170	25.00%	\$127.50	\$0	0.00%	\$0.00	\$128.46
Wireless Learning Technology Training Development	Course: N/A Test: N/A	Varied, depending on client needs.	Varied, depending on audience.	\$170	25.00%	\$127.50	\$0	0.00%	\$0.00	\$128.46
Other	Course: N/A Test: N/A	Varied, depending on client needs.	Varied, depending on audience.	\$170	25.00%	\$127.50	\$0	0.00%	\$0.00	\$128.46

Legend:

Training Course/Category**	Course/Test Name	Test/Course Length (Hours)	Test/ Course Level	Hourly Development Rate***	Customer Discount (%)	(A) Customer Price (\$)	Test/ Course Fee***	Customer Discount (%)	(B) Customer Price (\$)	Total Customer Price (A)+(B)
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**Microassist creates custom elearning solutions for its clients. These solutions include, but are not limited to, creating content, assembling, programming & populating templates, creating graphic elements, sound, video, assessing learner's material absorption, creating, configuring and managing Learning Management Systems and other items. These elements are often combined to build elearning training programs that are used by our clients internally or our client's outreach initiatives. Other services may be added to this proposal to further enhance the student's learning experience.

These categories include the custom elearning solutions that clients request related to general business programs such as Time Management, Customer Service, Leadership and Management courses, among others. In addition, clients provide public and private education and outreach programs, internal communication programs, service and technology based programs, law enforcement training and regulatory and compliance programs. Some examples of these client directed components include, but are not limited to, educating the general public and focus groups on specific topics, teaching client's employees about a technology that was created in-house, as well as customizing customer service courses for agency-specific requirements.

Each customized client requirement is different, and requires planning and analysis to determine the ultimate cost. For example, some solutions only require one learning module with no integration to an LMS, while others might be multiple modules connecting to an LMS with full reporting capabilities. Therefore, each project will be different in price according to the elements included (such as video, audio, etc.), the number of modules created, and the additional services requested.

CUSTOMIZED TBT SERVICES OFFERED: Microassist offers additional custom elearning services that agencies can utilize as part of their overall custom elearning solution. The level of services required vary depending on the client requirements, and custom service level(s) requested.

***MSRP: The MSRP is the blended hourly rate Microassist would normally charge an organization for its services. Microassist does not charge a separate test/course fee for custom developed TBT courses, and service items may be combined in training module development.

****Per Month.

Assumption: "Hourly Development Rate" and "Test/Course Fee" are Manufacturer's Suggested Retail Price ("MSRP").

"X" = does not apply to service level.