

TECHNOLOGY BASED INSTRUCTOR LED TRAINING

Instructor-Led Training Class*	Category/Class (i.e. Class Name or category)	Course Level(s) (i.e. Introduction, Intermediate, Advanced)**	Course Length (Number of Days)***	MSRP/List Price	DIR Customer Discount	DIR Customer Price
Computer Training	Adobe Acrobat	Introduction	1	\$525.00	30.00%	\$370.26
Computer Training	Adobe Acrobat	Intermediate	1	\$525.00	30.00%	\$370.26
Computer Training	Adobe Dreamweaver	Introduction	1	\$425.00	30.00%	\$299.73
Computer Training	Adobe Dreamweaver	Intermediate	1	\$425.00	30.00%	\$299.73
Computer Training	Agile: Acceptance Test Driven Development (ATDD)	Introduction	3	\$1,695.00	10.50%	\$1,528.40
Computer Training	Agile: Advanced Development Team	Advanced	2	\$1,395.00	10.50%	\$1,257.89
Computer Training	Agile: Advanced Product Owner	Advanced	2	\$1,395.00	10.50%	\$1,257.89
Computer Training	Agile: Advanced Scrum Master	Advanced	2	\$1,395.00	10.50%	\$1,257.89
Computer Training	Agile: Essentials	Introduction	1	\$495.00	10.50%	\$446.35
Computer Training	Agile: Executive Overview of Agile and Scrum	Introduction	1	\$1,295.00	10.50%	\$1,167.72
Computer Training	Agile: for Developers	Introduction	3	\$1,695.00	10.50%	\$1,528.40
Computer Training	Agile: Object-Oriented Development with TDD, UML, and Agile	Advanced	5	\$2,495.00	10.50%	\$2,249.77
Computer Training	Agile: OO Design and Modeling in Agile	Advanced	5	\$2,495.00	10.50%	\$2,249.77
Computer Training	Agile: Scrum for the Product Manager	Introduction	3	\$1,695.00	10.50%	\$1,528.40
Computer Training	Agile: Scrum Fundamentals	Introduction	2	\$1,395.00	10.50%	\$1,257.89
Computer Training	Agile: Technical Practices	Introduction	3	\$1,695.00	10.50%	\$1,528.40
Computer Training	Agile: Testing	Introduction	3	\$1,695.00	10.50%	\$1,528.40
Computer Training	Agile: User Story Writing Workshop	Introduction	2	\$1,395.00	10.50%	\$1,257.89
Computer Training	Agile: with Kanban	Introduction	3	\$1,695.00	10.50%	\$1,528.40
Computer Training	Agile: with Scrumban	Introduction	4	\$1,995.00	10.50%	\$1,798.92
Computer Training	Angular: Comprehensive Angular 2	Advanced	5	\$2,995.00	10.50%	\$2,700.63
Computer Training	Angular: Introduction to AngularJS	Introduction	5	\$2,995.00	10.50%	\$2,700.63
Computer Training	Big Data: Actian Matrix Architecture and SQL	Introduction	3	\$2,395.00	10.50%	\$2,159.60
Computer Training	Big Data: Advanced Apache Spark	Advanced	3	\$2,395.00	10.50%	\$2,159.60
Computer Training	Big Data: Advanced Reporting on the Web (Report Studio) with IBM Cognos 10	Advanced	2	\$2,695.00	10.50%	\$2,430.12
Computer Training	Big Data: Advanced Track: DataStax Enterprise Max Training & Certification	Advanced	2.5	\$2,600.00	10.50%	\$2,344.45
Computer Training	Big Data: Amazon Redshift Architecture and SQL	Introduction	3	\$2,395.00	10.50%	\$2,159.60
Computer Training	Big Data: Aster Data Basics	Introduction	3	\$2,495.00	10.50%	\$2,249.77
Computer Training	Big Data: Aster Data Database Administration	Advanced	2	\$2,395.00	10.50%	\$2,159.60
Computer Training	Big Data: Aster Data SQL and MapReduce	Advanced	2	\$2,395.00	10.50%	\$2,159.60
Computer Training	Big Data: Beginner Track: Apache Cassandra™ Training & Certification	Introduction	1.5	\$1,895.00	10.50%	\$1,708.75
Computer Training	Big Data: Data Modeling with IBM Cognos 10 Framework Manager	Intermediate	2	\$2,695.00	10.50%	\$2,430.12
Computer Training	Big Data: Greenplum Architecture and SQL	Introduction	3	\$2,395.00	10.50%	\$2,159.60
Computer Training	Big Data: IBM Cognos 10 Creating Data Models with Transformer	Introduction	2	\$2,695.00	10.50%	\$2,430.12
Computer Training	Big Data: Introduction to Apache Hadoop Development	Introduction	4	\$2,695.00	10.50%	\$2,430.12
Computer Training	Big Data: Introduction to Apache Hadoop for Administrators	Introduction	3	\$2,395.00	10.50%	\$2,159.60
Computer Training	Big Data: Introduction to Apache Spark	Introduction	3	\$2,395.00	10.50%	\$2,159.60
Computer Training	Big Data: Introduction to IBM Cognos 10 Cognos Workspace Advanced	Introduction	2	\$2,695.00	10.50%	\$2,430.12
Computer Training	Big Data: Kognitio Architecture and SQL	Introduction	3	\$2,395.00	10.50%	\$2,159.60
Computer Training	Big Data: Reporting on the Web (Report Studio) with IBM Cognos 10	Intermediate	2	\$2,695.00	10.50%	\$2,430.12
Computer Training	Big Data: Teradata Basics	Introduction	2	\$2,395.00	10.50%	\$2,159.60
Computer Training	Big Data: Teradata SQL	Intermediate	5	\$3,295.00	10.50%	\$2,971.14
Computer Training	Big Data: Teradata Utilities	Advanced	2	\$2,395.00	10.50%	\$2,159.60
Computer Training	Big Data: Vertica Architecture and SQL	Introduction	3	\$2,495.00	10.50%	\$2,249.77
Computer Training	Certification Courses - Other (depending on Customer requirements)****	Introduction - Advanced	1-5	\$595.00-\$3295.00	10.50%	\$536.52-\$2971.14
Computer Training	Certification Exams (depending on Customer requirements)****	Introduction - Advanced	1	\$195.00-\$1295.00	0.00%	\$195.00-\$1295.00
Computer Training	Crystal Reports	Introduction	2	\$1,295.00	20.00%	\$1,043.77
Computer Training	Crystal Reports	Advanced	2	\$1,295.00	20.00%	\$1,043.77
Computer Training	Custom Courses - ex: a combination of topics from this catalog or agency custom courses *****	Introduction - Advanced	1-5	\$495.00-\$2395.00	10.50%	\$446.35-\$2159.60
Computer Training	Cybersec First Responder	Intermediate	5	\$3,695.00	10.50%	\$3,331.83
Computer Training	CyberSecurity: Certified Professional Ethical Hacker	Intermediate	5	\$3,400.00	10.50%	\$3,065.82

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Computer Training	CyberSecurity: Certified Digital Forensics Examiner	Intermediate	5	\$3,400.00	10.50%	\$3,065.82
Computer Training	CyberSecurity: Certified Disaster Recovery Engineer	Intermediate	4	\$2,800.00	10.50%	\$2,524.80
Computer Training	CyberSecurity: Certified Healthcare IS Security Practitioner	Intermediate	4	\$2,800.00	10.50%	\$2,524.80
Computer Training	CyberSecurity: Certified Incident Handling Engineer	Intermediate	5	\$3,900.00	10.50%	\$3,516.68
Computer Training	CyberSecurity: Certified Information Systems Risk Manager	Intermediate	3	\$3,000.00	10.50%	\$2,705.14
Computer Training	CyberSecurity: Certified Information Systems Security Auditor	Advanced	4	\$3,200.00	10.50%	\$2,885.48
Computer Training	CyberSecurity: Certified Information Systems Security Manager	Introduction	4	\$2,800.00	10.50%	\$2,524.80
Computer Training	CyberSecurity: Certified Information Systems Security Officer	Intermediate	5	\$3,400.00	10.50%	\$3,065.82
Computer Training	CyberSecurity: Certified Network Forensics Examiner	Intermediate	5	\$3,900.00	10.50%	\$3,516.68
Computer Training	CyberSecurity: Certified Penetration Testing Consultant	Intermediate	4	\$3,900.00	10.50%	\$3,516.68
Computer Training	CyberSecurity: Certified Penetration Testing Engineer	Intermediate	5	\$3,400.00	10.50%	\$3,065.82
Computer Training	CyberSecurity: Certified Secure Web Application Engineer	Intermediate	4	\$3,900.00	10.50%	\$3,516.68
Computer Training	CyberSecurity: Certified Security Leadership Officer	Advanced	5	\$3,400.00	10.50%	\$3,065.82
Computer Training	CyberSecurity: Certified Security Sentinel	Introduction	2	\$1,750.00	10.50%	\$1,578.00
Computer Training	CyberSecurity: Certified Vulnerability Assessor	Introduction	3	\$2,800.00	10.50%	\$2,524.80
Computer Training	CyberSecurity: CyberSAFE	Introduction	0.5	\$225.00	13.30%	\$196.54
Computer Training	CyberSecurity: Information Systems Certification and Accreditation Professional	Advanced	3	\$3,400.00	10.50%	\$3,065.82
Computer Training	CyberSecurity: IS20 Security Controls	Intermediate	3	\$2,800.00	10.50%	\$2,524.80
Computer Training	CyberSecurity: Other Security Courses depending on agency requirements****	Introduction - Advanced	1-5	\$1750.00-\$4395.00	10.50%	\$1578.00-\$3963.03
Computer Training	Dojo: Dojo Framework with Dijit and DojoX	Introduction	3	\$1,875.00	10.50%	\$1,690.71
Computer Training	Dojo: Dojo Framework with Dijit and DojoX	Advanced	2	\$1,675.00	10.50%	\$1,510.37
Computer Training	Elearning Accessibility Compliance	Intermediate	2	\$2,295.00	10.50%	\$2,069.43
Computer Training	Elearning Authoring Tools	Introduction - Advanced	1-3	\$395.00-\$795.00	20.00%	\$318.37-\$640.77
Computer Training	Elearning Project Management with Microsoft Project	Introduction	2	\$1,575.00	20.00%	\$1,269.45
Computer Training	Ember: Comprehensive Ember 2	Intermediate	5	\$2,575.00	10.50%	\$2,321.91
Computer Training	Ember: Core Ember 2	Introduction	3	\$1,875.00	10.50%	\$1,690.71
Computer Training	Ember: More Ember 2	Intermediate	2	\$1,675.00	10.50%	\$1,510.37
Computer Training	Essential Git	Introduction	1	\$1,995.00	10.50%	\$1,798.92
Computer Training	Fundamentals of IBM Cúram SPM Platform for Developers	Introduction	10	\$9,995.00	10.50%	\$9,012.62
Computer Training	Fundamentals of the IBM Cúram SPM Platform for Business Analysts 6.0.5	Introduction	5	\$3,295.00	10.50%	\$2,971.14
Computer Training	GIS: Getting Started with GIS Using ArcGIS Online and Portal	Introduction	2	\$960.00	10.50%	\$865.64
Computer Training	GIS: Fundamentals of ArcGIS	Introduction	2	\$960.00	10.50%	\$865.64
Computer Training	GIS: Intermediate GIS Concepts	Intermediate	3	\$1,440.00	10.50%	\$1,298.47
Computer Training	GIS: ArcGIS Pro Quick-Start for the GIS Professional	Intermediate	2	\$960.00	10.50%	\$865.64
Computer Training	GIS: Fundamentals of ArcGIS for Transportation	Introduction	2	\$960.00	10.50%	\$865.64
Computer Training	GIS: Intermediate GIS Concepts for Transportation	Intermediate	3	\$1,440.00	10.50%	\$1,298.47
Computer Training	GIS: Web Map Essentials - Adding ArcGIS Online and Portal to Your GIS Skillset	Intermediate	2	\$960.00	10.50%	\$865.64
Computer Training	GIS: Creating Online Mapping Applications with Esri's Web AppBuilder	Intermediate	1	\$480.00	10.50%	\$432.82
Computer Training	GIS: Collector and Survey123 for ArcGIS - Field Data Collection	Introduction	1	\$480.00	10.50%	\$432.82
Computer Training	GIS: Introduction to GPS and ArcPad	Introduction	1	\$480.00	10.50%	\$432.82
Computer Training	GIS: Addressing in ArcGIS for NextGen 9-1-1	Introduction	2	\$960.00	10.50%	\$865.64
Computer Training	GIS: Creating and Maintaining Street Data in ArcGIS	Intermediate	2	\$960.00	10.50%	\$865.64
Computer Training	GIS: Labels and Annotation Management	Intermediate	1	\$480.00	10.50%	\$432.82
Computer Training	GIS: Making Better Maps - The Art of Conveying the Right Message	Intermediate	2	\$960.00	10.50%	\$865.64
Computer Training	GIS: Excel for GIS Users	Introduction	1	\$480.00	10.50%	\$432.82
Computer Training	GIS: Making Sense of Projections and Datums in ArcGIS	Intermediate	1	\$480.00	10.50%	\$432.82
Computer Training	GIS: Data QC and Cleanup	Intermediate	1	\$480.00	10.50%	\$432.82
Computer Training	GIS: Editing in ArcMap - Creating and Modifying GIS Data	Intermediate	2	\$960.00	10.50%	\$865.64
Computer Training	GIS: Linear Referencing - Displaying Events Along a Line	Intermediate	1	\$480.00	10.50%	\$432.82
Computer Training	GIS: Data Management in the Geodatabase	Intermediate	2	\$960.00	10.50%	\$865.64
Computer Training	GIS: Spatial Analysis and Data Manipulations with ArcToolbox	Intermediate	1	\$480.00	10.50%	\$432.82
Computer Training	GIS: ModelBuilder - Custom Tools and Automated Workflows	Intermediate	2	\$960.00	10.50%	\$865.64
Computer Training	GIS: Python Primer - Writing Your First Script	Intermediate	1	\$480.00	10.50%	\$432.82
Computer Training	GIS: Python for ArcGIS - Writing Scripts to Manipulate GIS Data	Advanced	3	\$1,440.00	10.50%	\$1,298.47

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Computer Training	GIS: Spatial Analyst - Working with Rasters	Intermediate	2	\$960.00	10.50%	\$865.64
Computer Training	GIS: 3D Analyst - Mapping the Next Dimension	Intermediate	2	\$960.00	10.50%	\$865.64
Computer Training	GIS: Working with Xtools Pro	Intermediate	1	\$480.00	10.50%	\$432.82
Computer Training	GIS: Introduction to FME	Intermediate	2	\$960.00	10.50%	\$865.64
Computer Training	GIS: Getting Started with ArcGIS Pro	Introduction	2	\$960.00	10.50%	\$865.64
Computer Training	GIS: Private 1 day class for up to 12 participants, any GIS class	Introduction - Advanced	1	\$4,250.00	10.50%	\$3,832.28
Computer Training	GIS: Private 2 day class for up to 12 participants, any GIS class	Introduction - Advanced	2	\$8,500.00	10.50%	\$7,664.56
Computer Training	GIS: Private 3 day class for up to 12 participants, any GIS class	Introduction - Advanced	3	\$12,750.00	10.50%	\$11,496.83
Computer Training	HTML: Application Development	Advanced	3	\$1,600.00	10.50%	\$1,442.74
Computer Training	HTML: Fundamentals	Introduction	2	\$595.00	10.00%	\$539.52
Computer Training	HTML: New Features	Introduction	1	\$395.00	18.00%	\$326.33
Computer Training	IBM Cúram Social Program Management (SPM) 6.x Technical Overview	Intermediate	2	\$2,795.00	10.50%	\$2,520.29
Computer Training	IBM Cúram Workflow for Developers 6.0.5	Intermediate	5	\$5,992.00	10.50%	\$5,403.06
Computer Training	IDOL Essentials 10.10	Introduction	4	\$2,795.00	10.50%	\$2,520.29
Computer Training	Introduction to R for Programmers	Introduction	3	\$2,375.00	10.50%	\$2,141.57
Computer Training	ITIL Continual Service Improvement (CSI)	Intermediate	3	\$2,295.00	15.50%	\$1,953.82
Computer Training	ITIL Executive Overview	Introduction	1	\$595.00	15.50%	\$506.55
Computer Training	ITIL Managing Across the Lifecycle	Intermediate	5	\$4,995.00	15.50%	\$4,252.43
Computer Training	ITIL Foundation	Introduction	3	\$2,195.00	15.50%	\$1,868.69
Computer Training	ITIL Service Design	Intermediate	3	\$2,295.00	15.50%	\$1,953.82
Computer Training	ITIL Service Operation	Intermediate	3	\$2,295.00	15.50%	\$1,953.82
Computer Training	ITIL Service Strategy	Intermediate	3	\$2,295.00	15.50%	\$1,953.82
Computer Training	ITIL Service Transition	Intermediate	3	\$2,295.00	15.50%	\$1,953.82
Computer Training	Java: Advanced Java	Advanced	5	\$3,395.00	10.50%	\$3,061.31
Computer Training	Java: Intermediate Java	Intermediate	5	\$3,395.00	10.50%	\$3,061.31
Computer Training	Java: Introduction to Java	Introduction	5	\$3,395.00	10.50%	\$3,061.31
Computer Training	Java: Java EE	Introduction	4	\$2,775.00	10.50%	\$2,502.25
Computer Training	Java: Java Security	Introduction	3	\$2,595.00	10.50%	\$2,339.94
Computer Training	Java SE Fundamentals	Introduction	5	\$2,775.00	10.50%	\$2,502.25
Computer Training	JavaScript: Advanced JavaScript	Advanced	2	\$1,775.00	10.50%	\$1,600.54
Computer Training	JavaScript: JavaScript Language Skills and Coding Practices	Intermediate	3	\$1,995.00	10.50%	\$1,798.92
Computer Training	JavaScript: Modern JavaScript Development	Introduction	5	\$3,395.00	10.50%	\$3,061.31
Computer Training	C# .NET Fundamentals	Introduction	5	\$2,195.00	10.50%	\$1,979.26
Computer Training	Fundamentals of C++	introduction	5	\$2,195.00	10.50%	\$1,979.26
Computer Training	Intermediate Perl Scripting	Intermediate	5	\$2,195.00	10.50%	\$1,979.26
Computer Training	Advanced Perl	Advanced	4	\$2,195.00	10.50%	\$1,979.26
Computer Training	Microsoft Access	Introduction	1	\$295.00	34.50%	\$194.67
Computer Training	Microsoft Access	Intermediate	1	\$295.00	34.50%	\$194.67
Computer Training	Microsoft Access	Advanced	1	\$295.00	34.50%	\$194.67
Computer Training	Microsoft Excel	Introduction	1	\$295.00	34.50%	\$194.67
Computer Training	Microsoft Excel	Intermediate	1	\$295.00	34.50%	\$194.67
Computer Training	Microsoft Excel	Advanced	1	\$295.00	34.50%	\$194.67
Computer Training	Microsoft Excel - PivotTables	Intermediate	0.5	\$345.00	22.25%	\$270.25
Computer Training	Microsoft Excel - Power Pivot	Advanced	0.5	\$345.00	22.25%	\$270.25
Computer Training	Microsoft Excel - Dashboards	Intermediate	1	\$345.00	22.25%	\$270.25
Computer Training	Microsoft Excel - VBA	VBA	1	\$525.00	22.25%	\$411.25
Computer Training	Microsoft Excel - Self-Service Analytics with No Code for End Users	Introduction	1	\$525.00	22.25%	\$411.25
Computer Training	Microsoft Excel - Other - depends on agency requirements*****	Introduction - Advanced	1-5	\$295.00-\$1295.00	22.25%	\$231.08-\$1014.41
Computer Training	Microsoft Outlook	Introduction	1	\$295.00	34.50%	\$194.67
Computer Training	Microsoft Outlook	Intermediate	1	\$295.00	34.50%	\$194.67
Computer Training	Microsoft Outlook	Advanced	1	\$295.00	34.50%	\$194.67
Computer Training	Microsoft PowerPoint	Introduction	1	\$295.00	34.50%	\$194.67
Computer Training	Microsoft PowerPoint	Intermediate	1	\$295.00	34.50%	\$194.67
Computer Training	Microsoft Project	Introduction	1	\$295.00	34.50%	\$194.67

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Computer Training	Microsoft Project	Intermediate	1	\$295.00	34.50%	\$194.67
Computer Training	Microsoft Project	Complete	2	\$540.00	34.50%	\$356.35
Computer Training	Microsoft SQL Server	Fundamentals	1	\$425.00	30.00%	\$299.73
Computer Training	Microsoft SQL Server	Advanced	1	\$425.00	30.00%	\$299.73
Computer Training	Microsoft Visio	Introduction	1	\$295.00	34.50%	\$194.67
Computer Training	Microsoft Visio	Intermediate	1	\$295.00	34.50%	\$194.67
Computer Training	Microsoft Visio	Complete	2	\$540.00	34.50%	\$356.35
Computer Training	Microsoft Word	Introduction	1	\$295.00	34.50%	\$194.67
Computer Training	Microsoft Word	Intermediate	1	\$295.00	34.50%	\$194.67
Computer Training	Microsoft Word	Advanced	1	\$295.00	34.50%	\$194.67
Computer Training	Microsoft Word	VBA	1	\$525.00	22.50%	\$409.93
Computer Training	Mobile: Introduction to Android Development	Introduction	5	\$2,995.00	10.50%	\$2,700.63
Computer Training	Mobile: Objective-C Training for iOS Development	Introduction	4	\$2,595.00	10.50%	\$2,339.94
Computer Training	Mobile: Other 1 day - depends on agency requirements*****	Introduction - Advanced	1	\$1,995.00	10.50%	\$1,798.92
Computer Training	Mobile: Other 2 days - depends on agency requirements*****	Introduction - Advanced	2	\$2,195.00	10.50%	\$1,979.26
Computer Training	Mobile: Other 3 days - depends on agency requirements*****	Introduction - Advanced	3	\$2,395.00	10.50%	\$2,159.60
Computer Training	Mobile: Other 4 days - depends on agency requirements*****	Introduction - Advanced	4	\$2,595.00	10.50%	\$2,339.94
Computer Training	Mobile: Other 5 days - depends on agency requirements*****	Introduction - Advanced	5	\$2,995.00	10.50%	\$2,700.63
Computer Training	MOR: Management of Risk	Foundation	3	\$3,295.00	15.50%	\$2,805.16
Computer Training	MOR: Management of Risk	Practitioner	2	\$2,295.00	15.50%	\$1,953.82
Computer Training	Office Essentials	Introduction	1	\$325.00	34.50%	\$214.47
Computer Training	Office Transition	Introduction	1	\$325.00	34.50%	\$214.47
Computer Training	Other Courses - depends on agency requirements*****	Introduction - Advanced	1-5	\$325.00-\$2395.00	10.50%	\$293.06-\$2159.60
Computer Training	Other End User Courses - depends on agency requirements*****	Introduction - Advanced	1-5	\$295.00-\$1295.00	10.50%	\$266.00-\$1167.72
Computer Training	Other Technical Courses - depends on agency requirements*****	Introduction - Advanced	1-5	\$575.00-\$4995.00	10.50%	\$518.48-\$4504.05
Computer Training	Other: Webinar Courses - depends on agency requirements*****	Introduction - Advanced	1-5	\$250.00-\$1595.00	10.50%	\$225.43-\$1438.23
Computer Training	Other: 1 Day Course - depends on agency requirements*****	Introduction-Advanced	1	\$325.00-\$1295.00	10.50%	\$293.06-\$1167.72
Computer Training	Other: 2 Day Course - depends on agency requirements*****	Introduction-Advanced	2	\$550.00-\$1495.00	10.50%	\$495.94-\$1348.06
Computer Training	Other: 3 Day Course - depends on agency requirements*****	Introduction-Advanced	3	\$750.00-\$1595.00	10.50%	\$676.28-\$1438.23
Computer Training	Other: 4 Day Course - depends on agency requirements*****	Introduction-Advanced	4	\$850-\$1795.00	10.50%	\$766.46-\$1618.57
Computer Training	Other: 5 Day Course - depends on agency requirements*****	Introduction-Advanced	5	\$995.00-\$1995.00	10.50%	\$897.20-\$1798.92
Computer Training	Power BI Introduction	Introduction	2	\$975.00	26.00%	\$726.91
Computer Training	Power BI: Other - depends on agency requirements*****	Introduction - Advanced	1-5	\$495.00-\$2500.00	26.00%	\$446.35-\$2254.28
Computer Training	PowerShell: Advanced Automated Administration with Windows PowerShell	Advanced	3	\$1,625.00	10.50%	\$1,465.28
Computer Training	PowerShell: Automated Administration with Windows PowerShell	Advanced	3	\$1,500.00	10.50%	\$1,352.57
Computer Training	PowerShell: Automating Administration with Windows PowerShell	Intermediate	5	\$2,575.00	10.50%	\$2,321.91
Computer Training	PowerShell: Automating Administration with Windows PowerShell	Intermediate	5	\$2,500.00	10.50%	\$2,254.28
Computer Training	PowerShell: Introduction to PowerShell	Introduction	5	\$3,295.00	10.50%	\$2,971.14
Computer Training	PowerShell: PowerShell for SQL Server Administrators	Intermediate	2	\$1,575.00	10.50%	\$1,420.20
Computer Training	Python: Advanced Python 3 Programming	Advanced	4	\$2,595.00	10.50%	\$2,339.94
Computer Training	Python: Comprehensive Data Science with Python	Advanced	5	\$2,995.00	10.50%	\$2,700.63
Computer Training	Python: Introduction to Python	Introduction	4	\$2,595.00	10.50%	\$2,339.94
Computer Training	Python: Python Programming for Data Analysis	Advanced	3	\$2,395.00	10.50%	\$2,159.60
Computer Training	R Programming: Introduction to R Programming for Non-Programmers	Introduction	4	\$2,475.00	10.50%	\$2,231.74
Computer Training	R: Data Analytics with R Training	Intermediate	3	\$2,495.00	10.50%	\$2,249.77
Computer Training	R: Introduction to R Programming	Introduction	3	\$2,495.00	10.50%	\$2,249.77
Computer Training	Service-Oriented Architecture	Introduction	3	\$2,750.00	10.50%	\$2,479.71
Computer Training	SharePoint: Administrator	Advanced	1	\$1,195.00	10.50%	\$1,077.55
Computer Training	SharePoint: Building BI Solutions using Excel and SharePoint	Intermediate	3	\$2,695.00	10.50%	\$2,430.12
Computer Training	SharePoint: Building Business Solutions with SharePoint	Intermediate	3	\$1,850.00	10.50%	\$1,668.17
Computer Training	SharePoint: Designer	Advanced	1	\$1,195.00	10.50%	\$1,077.55
Computer Training	SharePoint: Introduction to SharePoint Development	Introduction	5	\$2,675.00	10.50%	\$2,412.08
Computer Training	SharePoint: Introduction to SharePoint Online	Introduction	2	\$1,575.00	10.50%	\$1,420.20
Computer Training	SharePoint: Site Owner	Intermediate	1	\$1,195.00	10.50%	\$1,077.55

Instructor-Led Training Class*	Category/Class (i.e. Class Name or category)	Course Level(s) (i.e. Introduction, Intermediate, Advanced)**	Course Length (Number of Days)**	MSRP/List Price	DIR Customer Discount	DIR Customer Price
Computer Training	SharePoint: Site User	Introduction	1	\$1,195.00	10.50%	\$1,077.55
Computer Training	Team Foundation Server: Administering Team Foundation Server	Intermediate	3	\$1,600.00	10.50%	\$1,442.74
Computer Training	Team Foundation Server: Developer Foundations	Introduction	2	\$1,575.00	10.50%	\$1,420.20
Computer Training	Web Design	Introduction	1	\$395.00	18.00%	\$326.33
Computer Training	Web Design	Intermediate	1	\$395.00	18.00%	\$326.33
Computer Training	Web Design	Advanced	1	\$395.00	18.00%	\$326.33
Computer Training	Web Design: Modern Web Design with HTML5, CSS3, JavaScript, and jQuery	Introduction	5	\$3,500.00	10.50%	\$3,155.99
Computer Training	Web Design: Architecting on Amazon Web Services	Advanced	3	\$2,195.00	10.50%	\$1,979.26
Computer Training	Web Design: Amazon Web Services Technical Essentials	Introduction	1	\$650.00	10.50%	\$586.11
Computer Training	Web Design: Developing on Amazon Web Services	Intermediate	3	\$2,195.00	10.50%	\$1,979.26
Computer Training	Web Design: Systems Operations on Amazon Web Services	Advanced	3	\$2,195.00	10.50%	\$1,979.26
Computer Training	Web Design: Developing Windows Azure and Web Services	Introduction	5	\$2,195.00	10.50%	\$1,979.26
Computer Training	Webinar Delivery - 1 Day	Introduction - Advanced	1	\$1,795.00	10.50%	\$1,618.57
Computer Training	Webinar Delivery - 2 Days	Introduction - Advanced	2	\$2,545.00	10.50%	\$2,294.86
Computer Training	Webinar Delivery - 3 Days	Introduction - Advanced	3	\$3,270.00	10.50%	\$2,948.60
Computer Training	Webinar Delivery - 4 Days	Introduction - Advanced	4	\$3,970.00	10.50%	\$3,579.80
Computer Training	Webinar Delivery - 5 Days	Introduction - Advanced	5	\$4,645.00	10.50%	\$4,188.45
Computer Training	Webinar Delivery - Hourly	Introduction - Advanced	1-5	\$1,500.00	10.50%	\$1,352.57
Computer Training	Webinar Development - Per Finished Hour	Introduction - Advanced	1 hour	\$5,000.00	10.50%	\$4,508.56
Computer Training	Windows	Essentials	1	\$325.00	34.00%	\$216.11
Computer Training	Windows	Transition	1	\$325.00	34.00%	\$216.11
Computer Training	Designing and Deploying Microsoft Exchange Server 2016 (Bundle)	Introduction - Advanced	1-5	\$3,995.00	10.50%	\$3,602.34
Computer Training	Managing Microsoft SharePoint Server 2016 (Bundle)	Introduction - Advanced	1-5	\$3,995.00	10.50%	\$3,602.34
Computer Training	Configuring Microsoft Windows 10 (Bundle)	Introduction - Advanced	1-5	\$3,995.00	10.50%	\$3,602.34
Computer Training	JavaScript Fundamentals (Bundle)	Introduction - Advanced	1-5	\$3,995.00	10.50%	\$3,602.34
Computer Training	Installing and Configuring Microsoft Windows Server 2012 R2 (Bundle)	Introduction - Advanced	1-5	\$3,995.00	10.50%	\$3,602.34
Computer Training	Interconnecting Cisco Network Devices Part 1 (ICND1) 3.0 (Bundle)	Introduction - Advanced	1-5	\$3,995.00	10.50%	\$3,602.34
Computer Training	Interconnecting Cisco Network Devices Part 2 (ICND2) 3.0 (Bundle)	Introduction - Advanced	1-5	\$3,995.00	10.50%	\$3,602.34
Accessibility Training	Accessibility: Accessibility for Project Managers	Introduction	1	\$950.00	20.00%	\$765.70
Accessibility Training	Accessibility: Accessibility Policy and Governance	Introduction	1	\$950.00	20.00%	\$765.70
Accessibility Training	Accessibility: Accessibility Testing Strategy and Execution	Introduction	1	\$1,000.00	20.00%	\$806.00
Accessibility Training	Accessibility: Accessible Adobe Acrobat PDF	Introduction	1	\$950.00	20.00%	\$765.70
Accessibility Training	Accessibility: Accessible Excel	Introduction	1	\$550.00	20.00%	\$443.30
Accessibility Training	Accessibility: Accessible HTML, CSS, JavaScript, and ARIA	Introduction	1	\$950.00	20.00%	\$765.70
Accessibility Training	Accessibility: Accessible PowerPoint	Introduction	1	\$550.00	20.00%	\$443.30
Accessibility Training	Accessibility: Accessible Word	Introduction	1	\$550.00	20.00%	\$443.30
Accessibility Training	Accessibility: Designing Accessible User Experiences	Introduction	1	\$950.00	20.00%	\$765.70
Accessibility Training	Accessibility: Developing with Accessibility in Mind	Introduction	1	\$750.00	20.00%	\$604.50
Accessibility Training	Accessibility: End User Considerations for Accessibility	Introduction	1	\$950.00	20.00%	\$765.70
Accessibility Training	Accessibility: Introduction to Accessibility	Introduction	1	\$650.00	20.00%	\$523.90
Accessibility Training	Accessibility: Multimedia Transcription, Captioning, and Description	Introduction	1	\$950.00	20.00%	\$765.70
Accessibility Training	Accessibility: Other: Other accessibility courses - depends on agency requirements*****	Introduction - Advanced	1-5	\$295.00-\$1995.00	20.00%	\$237.77-\$1607.97
Accessibility Training	Accessibility: Web Accessibility and Assistive Technology Overview	Introduction	3	\$7,500.00	20.00%	\$6,045.00

The following notes reference the column titles above:

*Instructor-Led Training Class: These classes are primarily delivered in a classroom environment. Virtual instructor led and blended training deliveries are also options.

**Course Levels:

- Introduction = Part I = Level 1
- Intermediate = Part II = Level 2
- Advanced = Part III = Level 3

*** These timeframes may be changed to accommodate a better learner experience.

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***Certification Courses and Exams could vary depending on Custom requirements. Customer's may dictate the desired certifications and corresponding exams

****Customers may select pre-designed content from multiple Microassist offerings and construct a course to be delivered by Microassist.